



HERBALIFE INTERNATIONAL
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Ana Maria Mendes
Destination Portugal

From: Mary Paxton
Herbalife Corporate Events

August 25, 1997

Herbalife Incentive Vacations 1997

Dear Ana Maria,

Finally, all of our Herbalife Incentive Vacation programs are complete and I now have a moment to sit down and properly thank all those involved!!

Estoril was an incredibly successful program and you, Leonor, and your staff had an enormous amount to do with its success. We threw any number of "curve balls" your way and in every instance, you came through for us. Our Herbalife distributors had a great time!

On a personal level, I would like to especially thank you. Our European program is always our most difficult one due to the ever present Russian travel issues. I never once had any doubt you would come through for us despite the lack of timely arrival information! I could also not have gotten through the stressful preparation process (the drop in numbers and subsequent repercussions!) nearly as well without your continuous calm and "no worries" attitude- thank you!

Again, all of us involved with the Herbalife Incentive Vacation program thank you and I hope we have the opportunity to work with you again. See you in Chicago!!

Warm regards,

A handwritten signature in cursive script that reads "Mary".

Mary Paxton
Herbalife Corporate Events